



Faites appel aux compétences des membres du collège professionnel du réseau AIVP

Draw upon the skills and the expertise of the professionals of AIVP network

Hechas llamada a las competencias de los profesionales de la red AIVP

Last update: June 2015





# culture and tourism

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# **AGENCE UP**

## http://www.u-p.fr

#### **FRANCE**

The UP Agency has developed a transversal approach towards the city and its components. Grouping together architects, landscapers, and urban planners, they operate for urban and landscaping studies, as prime contractors for urban and public spaces works.

By their attraction for the territories of ports and quays in the city; the city-port relationship; the transformation of port wastelands or the "humanisation" of these sectors of living and of the city are at the centre of their concerns. Their mutation or their restructuring upset the relationships between the spaces and men and redesign a new port or waterside culture. UP Agency has set as their objectives the accompaniment of the transformation of these territories in order to turn them into desirable, lasting and sustainable places.

# Head Management / Leaders

Monsieur Clarel ZEPHIR Architecte Urbaniste, Co-gérant

25, avenue Jean Jaurès 75019 PARIS

Tel: +33 1 42 03 25 87 Fax: +33 1 42 03 27 89 agence@u-p.fr

## Details

Professional field: planning and architecture

Staff: 6

**Turnover:** 550,000



# **ANTEA GROUP**

## http://www.anteagroup.com

#### **FRANCE**

It goes without saying that problems associated with the environment are a worldwide concern. However, the way these problems are perceived individually, as a whole and how they are interconnected is constantly changing. Current legal constraints are getting stronger and the impact of the media in every decision can be constructive or destructive. To be in control of environmental issues is to be in control of economic issues.

Today, environmental problems call for a global view. ANTEA GROUP is an independent engineering and environmental consulting firm. With a history of expertise in surface and underground resources, over the years, ANTEA GROUP has been able to develop as a specialist in environmental sciences. Today, it is the ability to combine skills, within a broad vision of the problems facing the environment, which makes up the special talent of ANTEA GROUP.

The areas of activity identified within the company are as follows: Water; Contaminated sites and soils; Industrial risks; Infrastructures; and Waste. The majority of the projects ANTEA GROUP is involved in require a range of specializations. Founded as part of the BRGM (Bureau de Recherches Géologiques et Minières) in 1994, in order to be the exclusive providers of the Group's engineering and consultancy services in France and abroad, ANTEA GROUP became fully independent in 2003.

## Head Management / Leaders

Monsieur Jean-Philippe LOISEAU Directeur Général

Immeuble AXEO 29, avenue Aristide Briand 94117 ARCUEIL Tel: +33 1 57 63 14 27

Fax: +33 1 57 63 14 21

## **Details**

Professional field: environment

**Staff:** 3500

**Turnover:** 323,000,000



# **AQUAPESCA**

#### **FRANCE**

Aquapesca, the premier organic aquaculture prawn farm in Mozambique, is a subsidiary of the French company Armement des Mascareignes.

Armement des Mascareignes has forged a solid reputation through the fishing of tropical fish of Reunion while exploring the more remote waters of the Indian Ocean, becoming an important player in the lobster fishing industry of the Islands of Saint Paul and Amsterdam as well as in the fishing of Chilean sea bass on the Kerguelen Islands.

This ever present pioneering and visionary spirit led to the creation, in 1994, of the Aquapesca farm on the coast of Mozambique. From a technical point of view, Aquapesca is an outstanding prawn farm (Certified BIO according to French certification standards AB) capable of ensuring total traceability right from the laying of the eggs to the point of deep freezing. The farm also possesses outstanding social and environmental credentials. Aquapesca features among the most significant French investments in Mozambique, with the support of the French Development Agency (Agence Française de Développement).

The farm products are superior in taste than the wild prawns that used to be fished by trawlers, yet their natural and marine habitat is carefully preserved. The detailed work carried out by the 600-strong Aquapesca staff is recognized and promoted not only by the best chefs in the world but also by industry professionals (SIAL d'OR 2008 – Coq D'OR 2010).

## Head Management / Leaders

Monsieur Abdé-Ali IBRAHIM GOULAMALY Président Directeur Général

Armement des Mascareignes 97821 LE PORT

Tel: +262 262 42 78 57 Fax: +262 262 42 78 51 azmina.goulamaly@gmail.com

#### **Details**

Professional field: industry
First year of membership: 2012



# **AQUILON CONSULTING**

## http://www.aquilonconsulting.com

#### **FRANCE**

Aquilon Consulting is an agency which develops new consultancy and strategic engineering ideas: at once advertising agency, design office and project management assistant, Aquilon consulting occupies a unique position, that little step back which favours lateral thinking, allows creativity and reveals unparalleled commitment and strong added value. This distinct positioning enables us to offer a highly differentiated service, which is not satisfied with yesterday's answers from the industry but builds on global progress and tomorrow's solutions.

We work with public project managers, businesses and major groups at the levels of strategy, decision-making, policy and operations. We define, pilot, reform, support and execute our clients' projects and actions, using our multifarious expertise, our original processes and our dedicated solutions, based on three core skills:

- strategic consultancy,
- studies,
- assistance and support.

In carrying out these missions, AQUILON Consulting uses tools, services, methods, resources and products which make up the complete range of dedicated services of the Aquilon consulting brand.

## Head Management / Leaders

Monsieur Pierre-Yves BERENGUER Président

25 rue Gambetta 92100 BOULOGNE BILLANCOURT Tel: +33 1 72 74 55 05 Fax: +33 1 72 74 55 99

Fax: +33 1 72 74 55 99 pierreyvesb2@yahoo.fr

## **Details**

Professional field: culture and tourism

**Turnover:** 420,000



# **BOGAERT' ARCHITECTURE**

## http://www.bogaert-architecture.com

#### **FRANCE**

BOGAERT' ARCHITECTURE [B'A], based in Paris, France, advocates a global approach encompassing landscaping, urban planning and architecture. Across several continents, [B'A] has – over and above traditional areas of construction – developed activities as an industrial architect firm, an involvement which has led to reflect on the integration of industrial facilities into their natural, urban and, in many cases, port environments. In guaranteeing to industry that the facilities perform as required and to local populations that due care is extended to the environment (sustainable development), [B'A] participates regularly in the design and modernisation of industrial facilities or, more prosaically, in their visual regeneration. With more than eighty major schemes in 20 countries to its credit to date, [B'A] has developed a method of analysis and of action that is wholly appropriate for industry and port town industrial development.

## Head Management / Leaders

Monsieur Thierry BOGAERT Architecte

33, rue Henri Barbusse 75005 PARIS Tel: +33 1 43 26 05 78 Fax: +33 1 46 34 63 94

info@bogaert-architecture.com

## **Details**

**Professional field:** planning and architecture **First year of membership:** 2007



# **BRL INGENIERIE**

## http://www.brl.fr/brli

#### **FRANCE**

A subsidiary of the BRL Group, BRL Ingénierie (BRL Engineering) is a multi-disciplinary research consultancy working in France and for export. BRL-I provides intellectual solutions in port and waterfront development, in marine and river hydraulics, civil engineering, geo-techniques, hydromechanics, environment, economic and financial analyses. Its missions include:

- Diagnostic studies and preliminary surveys,
- Missions of prime contracting (surveys and monitoring of work),
- Advice, expertise and training.

Installed in Nimes in the Languedoc Roussillon regions, BRL-I's interventions cover the whole of the national territory (including the overseas departments and territories) as well as in around forty countries.

In the last few years, BRL-I have intervened on several Cites and Ports issues, in particular:

- Definition study for receiving cruise ships as close as possible to the old of the Port of Marseilles.
- Studies for the Tourism Yachting Centre (new basin for medium sized craft) in the West Port of Port Reunion, for the Chamber of Commerce and Industry of Reunion,
- Long term study for the reorganisation of the ports of the city of Ajaccio with a horizon of 2020 (in a group with Atelier 9) for the Chamber of Commerce and Industry of Ajaccio and South Corsica,
- Providing technical assistance with the creation of a new container terminal in PUERTO CORTES HONDURAS;
- Analysing the impact and economic importance of sailing in Languedoc Roussillon;
- Conducting a study looking at reinforcement of the protective seawall at the port of Boulogne-sur-Mer, and examining the conditions for its opening to the public;
- Conducting a study of the conditions for dredging and deepening of the waters in the port of Cassis;
- Definition study for receiving cruises and ocean yachts on the French side of Saint Martin, Marigot Bay (in a group with Argos, Urbaniste) for the local government body of Saint Martin,
- Study for the jumboisation of the Cross Channel berths of the Port of Calais, for the Regional Chamber of Commerce and Industry.
- Studies of the planning activities for the sustainable development of the port of Sète and of its hinterland for the region Languedoc Roussillon,
- Study of the new port masterplan 2015 / 2040 on the Reunion Island.

## Head Management / Leaders

Monsieur Gilles ROCQUELAIN Directeur Général

1105, avenue Pierre Mendes France 30001 NIMES

Tel: +33 4 66 87 51 15 Fax: +33 4 66 87 51 09

#### Details

Professional field: port transport and logistic

**Staff:** 192

**Turnover:** 22,293,857



# **COLAS**

## http://www.colas.com

#### **FRANCE**

The Colas Group is a world leader in the construction and maintenance of transport infrastructure, aiming to meet the challenges of mobility, urban development and environmental protection. With 60,000 employees in more than 50 countries on five continents, the Group performs some 100,000 projects each year via 800 construction business units and 2,000 material production units.

In 2014, consolidated revenue at Colas totaled 12.4 billion euros (47% outside of France). Net profit attributable to the Group amounted to 604 million euros.

## Head Management / Leaders

Monsieur Hervé LE BOUC Président Directeur Général

7, place René Clair 92653 BOULOGNE BILLANCOURT Tel: +33 1 47 61 75 00 Fax: +33 1 47 61 74 50

Details

Professional field: industry

**Staff:** 60,000

Turnover: 12,400,000,000 First year of membership: 2003



# **CTS (CONTAINER TERMINAL SERVICES)**

## http://www.ctsconsulting.eu

#### **FRANCE**

Independent consultancy company dedicated to port development, multimodal transport and logistics, CTS accompany institutional bodies and private stakeholders of the freight transport sector in their projects for the development of infrastructures and port and multimodal services.

From their genesis to their operational implementation, CTS accompany their customers throughout the development process and cover all the tradecraft expertises necessary to the management of the project.

Thanks to our specialised experts, operational history and contacts from among the principal players in the industry, we at CTS are able to offer our customers not only mastery of specific challenges in the high-volume logistics chain, but also an understanding of global issues in the industry. Our detailed and up-to-the-minute knowledge of the sector ensures our credibility and allows us at CTS to offer working, practical and innovative solutions which enable our customers to respond to the international challenges of the transport industry.

## Head Management / Leaders

Monsieur Pascal REYNE Fondateur

57, boulevard Oddo 13015 MARSEILLE Tel: +33 4 86 11 28 28 Fax: +33 4 91 48 18 13

## Details

Professional field: port transport and logistic

**Staff: 12** 

**Turnover:** 1,150,000



# **ECOCEAN**

## http://www.ecocean.fr

#### **FRANCE**

Based in Montpellier in the south of France, Ecocean's team has for fifteen years been focused on ways of making sustainable use of an untapped marine resource: post larvae of coastal fish and marine animals. The company also provides scientists with new tools for assessing the state of biodiversity and marine ecosystems. Since 2009, Ecocean and its partners have been working on processes designed to restore shallow coastal waters impacted by developments and return them to their role as nursery habitats. These solutions are aimed at commercial port and marina operators keen to incorporate biodiversity into their environmental policy and the way they manage their infrastructures. These pioneering processes represent a new approach to ecological engineering and protection of marine ecosystems. Already well established in the Mediterranean, we are currently looking for partners to help us develop and adapt our solutions for other marine zones.

# Head Management / Leaders

Monsieur Gilles LECAILLON Président / CEO

33, rue Chaptal 34000 MONTPELLIER Tel: +33 4 67 67 02 84 Fax: +33 4 34 22 71 81 gilles.lecaillon@ecocean.fr

**Details** 

Turnover: 966,000



# **ECOLE DE MANAGEMENT DE NORMANDIE**

## http://www.em-normandie.fr

#### **FRANCE**

EM Normandie is located in Caen, Deauville, Le Havre, Paris and Oxford. It is a private higher education establishment with associate status. It is chaired by François Raoul-Duval, and under the general management of Jean-Guy Bernard. The Ecole de Management de Normandie meets the needs of businesses by training qualified executives and future business managers who are better-prepared for change and for management projects, and who are open to intercultural management and aware of corporate social responsibility. It also offers diploma courses (MBA, MSc, "Grande Ecole" Programme by classroom or distance-learning) and certification courses for business workers and managers. Through its Port Teaching and Research Institute (Institut Portuaire d'Enseignement et de Recherche – IPER) based in Le Havre, EM Normandie eliminates the need for specialised seminars in shipping and port management and logistics for professionals in the international port business.

## Head Management / Leaders

Monsieur Jean-Guy BERNARD Directeur Général

9 rue Claude Bloch 14052 CAEN Tel: +33 2 31 46 94 49 Fax: +33 2 31 43 81 01

## **Details**

Professional field: training and research

**Staff:** 204

**Turnover:** 24,300,000



# **FUNDACION VALENCIAPORT**

## http://www.fundacion.valenciaport.com

#### **ESPAGNE**

The Valenciaport Foundation for Research, Promotion and Commercial Studies of Valenciaport (Valenciaport Foundation) is a tool used to expand the logistic-port community by serving as a research, training and cooperation centre of excellence. This non-profit making private organization operates in over 20 countries mainly un Europe, Latin America and the Far East.

## Head Management / Leaders

Monsieur Vicente DEL RIO MENDEZ Director General

Av. Muelle del Turia, s/n 46024 VALENCIA Tel: +34 96 393 94 62 Fax: +34 96 393 94 63

## **Details**

Professional field: training and research

**Staff:** 49

**Turnover:** 4,563,029



# **G.I.E. ARIETUR**

## http://www.arietur.com

#### **FRANCE**

The Groupement d'Intérêt Economique -Economic Interest Group EIG- GIE Arietur has since the date of its foundation, in 1978, carried out landscaping and urbanism studies as well as architectural achievements. 90% of the missions executed by GIE Arietur are contracted with Public Authorities: Region, Département, and the Communautés d'Agglomeration (the Urban and surrounding localities Communities) of the Côte d'Opale. Arietur's influence and competencies have been recognised for the following achivements:

- 1992: Construction of the LANDACRES Activities Park at Boulogne-sur-mer, the 1st Activities Park with ISO 14 001 accreditation;
- 1992 to 1995: Restructuring of the port industrial zone of Capécure (Fishery workshops and Fish Station) in Boulogne-sur-Mer;
- 1999: Laureate of the Beffroi d'Or (Golden Belfry) for the development of the waterfront in Zuydcoote;
- 2005: Winner of the Grand Architectural Prize of the Public by the Voix du Nord for the achievement of the Gardens of St John's Bay in Wimereux, cultural and tourist installations providing a theme garden accessible to all publics;
- 2008: national winner of the "Solar Habitat Habitat of today" for the construction of 14 HEQ (High Environmental Quality) social housing units in Zuydcoote;
- 2008: Lay-out of the halieutic activity park on the Comilog wasteland in Boulogne-sur-Mer;
- 2009: National Laureate for the European Regain programme for the construction of a Positive Energy Building to receive enterprises, for the account of Siziaf in Douvrin.
- 2011: Laureate of the competition for the "Centre de Formation St Barbe" for the "Apprentis d'Auteil" in Loos en Gohelle.
- 2013: Winner of the REHAFUTUR competition, Engineer's house for the EKWATION cluster, Région Nord-Pas-de-Calais.
- 2014: Urban and landscape development of the banks of the River Liane in the continuation of port land at Boulogne-Sur-Mer.

Through the variety and complementarity of their competencies, GIE Arietur occupies a choice place in the world of urban planning and architecture respectful of the sustainable development concept. They display sensitivity to the environment which contributes to make them, for a large part of their activities, the recognised partner of local government bodies and public organisations.

## Head Management / Leaders

Monsieur Bernard LAFFAILLE Architecte Urbaniste

37, rue Léon Sergent 62126 WIMILLE Tel: +33 3 21 87 45 00 Fax: +33 3 21 87 39 19 bernard.laffaille@wanadoo.fr

#### Details

Professional field: planning and architecture

**Staff:** 13

**Turnover:** 1,275,400



# KERN & ASSOCIES ARCHITECTURE URBANISME

## http://www.kern-architecte.com

#### **FRANCE**

Since their foundation, Kern and Associates have practiced a policy of quality in all their actions. An interaction between accumulated experiences, the various professional competences in the team, technical means, a state of the art computer network and a rich reference documentation, KERN and Associates have a decisive experience in emblematic developments. They are largely implicated in the transformation of the coastline. The study for the masterplan of the Port of FOS organised the components of this 10,000 hectare territory, a definition study for the re-qualification of the maritime façade at the edge of the Port Autonome territory provided the occasion to take part in the huge "Cité de la Méditerranée" project which covers 75 hectares and sets the scene for the components of the site (accesses and esplanades). The teams of François KERN and Yves LION, architects and urban designers, have been working since 2000 on the project to recover the north shore of Marseilles. These port-city spaces, handed over in 2013, have revealed Marseilles to the whole world under a new light. Marseilles is "coming out", and at last appears on the world's radar screens. The other projects in France are located in Lyon, Calais, La Rochelle, Brest, Hyères and Toulon and in other places in the world as Hobart (Australia), Bahia Blanca (Argentina) and BATA (Equatorial Guinea). Our objective is to reflect on urban port interfaces and to think about the evolutions possible for the cities and towns along the coast. The question of territorial sharing and the study of time-shared areas is a theme dear to our workshop. The future will be founded on the relationships that are maintained between territories.

## Head Management / Leaders

Monsieur François KERN Architecte Urbaniste

486 bis, rue Paradis 13008 MARSEILLE Tel: +33 4 91 03 68 39 Fax: +33 4 91 46 77 94 f.kern@kern-architecte.com

## **Details**

Professional field: planning and architecture

**Staff:** 13

**Turnover:** 1,200,000



# MARSEILLE ARCHITECTURE PARTENAIRES

## http://www.map-architecture.fr/

#### **FRANCE**

Created in 1965, Atelier 9 has developed studies on urbanisation and land redevelopment, putting man and his environment at the heart of the project. The agency has forged its experience in widely differing seafront development operations: cargo ports, marinas, artificial beaches and lake, promenade along the coast, naval shipyard, deep sea yachting, cruising...

Actions undertaken: Marseilles/Frioul Islands, Prado beaches and port of the Pointe Rouge, northern part of the harbour for boating and cruising.

La Ciotat: naval shipyards, littoral zone and marina.

Marino of port Saint Louis du Rhône, port Canto in Cannes.

Paris: Canal Saint Denis and port of Gennevilliers, Canal de l'Ourcq; dock-basins of Le Havre and cruise ship terminal. Mediterranean: ports of St Tropez, St Raphaël and Beaulieu, port of Bayonne (2012).

Atelier 9 was one of the founders of AIVP in 1988, and Guy Daher was a member of the Board of Directors until June 2012. He is a member of the Board of Boating and Water-sports.

MAP, which was created in 2011, has three agencies (Atelier 9/De&Crl/Renaud Tarrazi), with offices in Marseilles and Paris.

## Head Management / Leaders

Monsieur Guy DAHER Architecte Associé, Urbaniste Aménagement du Littoral

4 place Sadi Carnot 13002 MARSEILLE Tel: +33 4 95 09 42 01 Fax: +33 4 95 09 42 39

## **Details**

Professional field: planning and architecture

**Staff:** 50

**Turnover:** 6,000,000



# **MARSEILLE GYPTIS INTERNATIONAL**

## http://www.gyptis.fr

#### **FRANCE**

Almost 30 years of experience in Cargo Community Systems (CCS) implementation for goods transport at the international level.

MGI connects through its solutions: ports, airports and land logistics communities stakeholders:

- Private companies: forwarding agents, shipping and air freight agents, ship-owners air port companies, container terminals and depot, pre post routing.

Public administrations: airport and port authorities, Customs, Phyto and veterinary service

EXPERTISES: Logistics, professions and IT auditing – Customs - Project management – IT development- EDI- Operation/ Hosting – Users training and assistance.

SOLUTIONS: AP+, Inland+, AirPort +, M-customs, Tracking 2.0.

# Head Management / Leaders

Monsieur Jaap VAN DEN HOOGEN Président du Directoire

Immeuble Le Murano 22, avenue Robert Schuman 13002 MARSEILLE Tel: +33 4 91 14 41 90

## **Details**

Professional field: port transport and logistic

**Staff:** 39

**Turnover:** 6,214,467



# MARSEILLE PROVENCE CRUISE TERMINAL

## **FRANCE**

In April 2009, Grand Port Maritime de Marseille (GPMM) handed over the operation of its cruise infrastructures to a group of cruise operators comprised of MSC Crociere and Costa Crociere. These companies are represented on-site by the firm Marseille Provence Cruise Terminal (MPCT).

MPCT is constantly looking to ensure that cruise lines are provided with the very best services, both in terms of the quality of facilities available for passengers and the levels of safety and security at the site. The International Ship and Port Facility Security (ISPS) code is applied rigorously with new material resources and increased involvement of on-site personnel.

The cruise terminal is experiencing consistent growth in passenger numbers, with over 1.3 million cruise passengers passing through the facility in 2014, and some 1.5 million expected in 2015.

Head Management / Leaders

Monsieur Jacques MASSONI Directeur Général

13316 MARSEILLE mpct jmassoni@orange.fr Fax: +33 4 91 03 01 41

**Details** 



# REUNION SERVICES MARITIMES

#### **FRANCE**

The shipping agency, named Réunion Services Maritimes (RSM), offers a whole range of services in the assistance and consignment in Port Réunion. Its experimented and skilled team is recognized of many years on the local and international levels. This team has a very good knowledge of vessel's husbanding and container tracking and has also a deep understanding of the economic texture of the island and of all the shipping trades from Europe and Far East. RSM used to work in partnership with main industrial importers in the island and therefore offers whole services in logistic support matters.

RSM handles about 60 vessels a year. Most of them are breakbulk carriers but our agency also operates: fishing vessels, military ships, passagers' vessels, cattle carriers.

## Head Management / Leaders

Monsieur Jacques VIRIN Directeur

14 rue Gustave Eiffel ZAC Ravine à Marquet 97419 LA POSSESSION Tel: +262 262 42 78 87 Fax: +262 262 42 78 88

## Details

Professional field: port transport and logistic

Turnover: 272,203



# SAUDI TRADE AND EXPORT DEVELOPMENT COMPANY - TUSDEER

## http://www.tusdeer.com

#### **ARABIE SAOUDITE**

#### Company Profile:

TUSDEER Bonded &Re-Export Zone (BRZ) is the first Customs Tariff Free Zone at Jeddah Islamic Port and in Saudi Arabia BRZ represents a main Gateway to the Middle East & Africa.

TUSDEER's customs Tariffs Free and Re-Export facilities represent a strategic concept and provide the first real opportunity in Saudi Arabia for International companies to promote their products locally and Regionally.

- In TUSDEER Re- Export Zone, our customers are gaining several benefits:

  Commercial savings since Re-Export goods are Custom Duty Free.
- Logistics savings on demurrage / container rentals if imported goods' documents are delayed or goods are not meeting Saudi Arabia Standards Organization (SASO) or customs requirements.
- Efficient utilization of Cash by delaying payment of custom duty, by partial release of cargo as needed.
- Transport savings versus moving cargo from neighboring Free Zones in the region- realizing that Saudi Arabia represents, approximately, 60% to 70% of GCC Countries' import.
- An optimal Logistics center of Third Party Logistics companies (3PL), Shipping Agents and principals, and Freight Forwarders.
- Assembling, packing, Re-Packing, Filling, and/or Labeling.
- As direct solution for shortage of storage facilities.
- Our customers can enjoy the above mentioned benefits by leasing one of the following facilities at Tusdeer Zone:
- Pre-built Warehouse including office units.
- Empty Lots to tailored to customers' needs to store cars, heavy machinery, building materials, and project cargo.
- Container Facility with option to split Bill of Lading, break-bulk for import& Re-Export purposes.
- Reefer plugs facilities upon customers' request.
- Short- term storage services.

## Head Management / Leaders

Monsieur Aamer ALIREZA Chief Executive Officer

Bonded and Re-Export Zone- Jeddah Islamic Port 21424 KSAJEDDAH

Tel: +966 2 604 8400 Fax: +966 2 645 1587

## **Details**

Professional field: port transport and logistic

**Staff**: 72

**Turnover:** 13,000,000



# **SCHNEIDER ELECTRIC**

## http://www.schneider-electric.com

#### **FRANCE**

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructures – including ports, Industries & Machine manufacturers, Non-residential buildings, Data centers & Networks and Residential. Schneider Electric offers solutions to ports to help them optimize energy and reduce pollution. Focused on making energy safe, reliable, efficient, productive and green, the Group's 170,000 plus employees achieved sales of 25 billion Euros in 2014, through an active commitment to help individuals and organizations make the most of their energy.

## Head Management / Leaders

Madame Lorène GRANDIDIER Regional Business Development Director for Shore Connection Solutions

20 avenue des Jeux Olympiques 38100 GRENOBLE

Tel: +33 4 76 82 24 61 Fax: +33 4 76 82 26 64

## Details

Professional field: industry

**Staff:** 170,000

Turnover: 25,000,000,000 First year of membership: 2012



# **SOGARIS**

## http://www.sogaris.fr

#### **FRANCE**

Sogaris is a recognised player in site development, design, realisation, marketing and management of multimodal logistics platforms. For over 50 years, the group has been working with logistics operators and local authorities to provide customised platform solutions perfectly integrated into their environment. Committed to continuous modernisation of its sites, Sogaris strives to develop projects with an innovative approach to multimodality, technology, accessibility and respect for the environment.

## Head Management / Leaders

Madame Caroline GRANDJEAN Présidente du Directoire

Place de la Logistique Sogaris 106 94514 RUNGIS Tel: +33 1 45 12 72 20 Fax: +33 1 45 12 72 60

Details

Professional field: port transport and logistic

**Staff:** 70

**Turnover:** 43,000,000



# **SOGET**

## http://www.soget.fr

**FRANCE** 

SOGET provides fluidity to port operations, by coordinating intelligent, instant and shared management of logistics information between public and private stakeholders.

As partner and facilitator of Port Communities, SOGET offers innovative turnkey solutions, by combining expertise in business processes, technological excellence and proximity with its clients and partners.

Headquartered in Le Havre since 1983, SOGET is the leading operator in France and Africa, and ambitions to become the global leader and reference for Single Window.

A founding member of the International Port Community Systems Association (IPCSA) and of the SEFACIL Foundation, SOGET acts as an expert to many international organizations.

More on: www.soget.fr

## Head Management / Leaders

Monsieur Jacques RITT President and CEO

Docks Dombasle 4, rue des Lamaneurs 76085 LE HAVRE Tel: +33 2 35 19 25 54 Fax: +33 2 35 19 02 93

## Details

Professional field: port transport and logistic

**Staff:** 130

**Turnover:** 11,900,000



# STIG B.V.

## http://www.stigdelta.com

**PAYS BAS** 

Stig is a hands-on strategy motivated company, progressing the development of supply chain related infrastructure, infrastructural facilities and realty practicing overall understanding of business interests, concepts and processes. The meaning of "Stig", in Old English, Swedish and Norwegian was 'navigator' or 'world traveller'. A person who knows where to go or where things come from. Someone who can give you the right directions or guide you through...

The main aim for founding Stig, has been (and continues to be today) to offer assistance, guidance and facilitation of decision making for clients that require professional advice and, furthermore, critical partners through the challenges they face with complex projects. Our scope is not only to provide advise on how to deal with development or initiative but to also take responsibility and implement the necessary next steps in the process.

We are independent and serve solely the interests of our clients. Sharing knowledge is a necessity for mutual understanding and key for the success of a project. Stig aims to become a leading key player in business consultancy and management services in international Port and Area Development.

To optimise results we integrate with our clients in order to understand their challenges in depth (inside-out) and we offer smart and innovative solutions with assured effectiveness.

## Head Management / Leaders

Monsieur Arènso BAKKER Managing Partner

2509 CZDEN HAAG Tel: +31 88 1 222 111 arenso@stigdelta.com

**Details** 

Professional field: port transport and logistic

Staff: 5

**Turnover:** 760,000



# **SUEZ ENVIRONNEMENT**

## http://www.suez-environnement.fr

#### **FRANCE**

"Making the planet sustainable is the best jot on Earth"

A world leader for many years in environment-related work, the SUEZ ENVIRONNEMENT group is expert in the fields of water and waste management and urban engineering.

It has numerous interfaces with ports, particularly in water, waste and the environment, and also in the design and project management of port infrastructure.

The Group places its expertise at the service of ports through the following activities:

- Environmental management (dredging, integration of biodiversity, water quality, waste management, decontamination)
- Operational oceanography (modelling the state of the sea, agitation and sedimentation)
- Master plans for port redevelopment
- Design of docks and wharves
- Redevelopment of port platforms and multimodality
- Monitoring and control of works
- Expertise, consultancy and training.

## Head Management / Leaders

Monsieur Jean Louis CHAUSSADE Directeur Général

Tour CB21 16, place de l'Iris 92040 PARIS LA DEFENSE Tel: +33 1 58 81 20 00

## **Details**

Professional field: environment Turnover: 14,324,000,000 First year of membership: 2013



# TERRITOIRES VILLES ENVIRONNEMENT ET SOCIETE

## http://tves.univ-lille1.fr

#### **FRANCE**

Since 1st January 2010 most of the researchers of the Institut des Mers du Nord have joined the Territoires, Villes, Environnement et Société laboratory (TVES) of the University of Lille 1 (U.S.T.L.). This operation is the fruit of a shared and collective project which respects the specificities of each of the places of research and the identity of their disciplines. It thus associates the orientations of research of IMN; an approach to port and coastal spaces as places for the expression of an interaction between the continental aspect of the sea and the maritime aspect of the continent; the analysis of the phenomena of permanent production and re-composition of urban territories in the context of the dynamics of the stakeholders.

This reinforced laboratory now comprises about forty researchers. It is composed with 2 orientations of research and a transversal workshop:

- 1st Orientation: Urban mutations, social mutations, mobility and development policies
- 2nd Orientation: Environment, risks, nature and society.

## Head Management / Leaders

Monsieur Christophe GIBOUT Directeur Adjoint de TVES Porfesseur des universités, Sociologie 21, quai de la Citadelle

59383 DUNKERQUE Tel: +33 3 28 23 71 00 Fax: +33 3 28 23 71 10

Christophe.Gibout@univ-littoral.fr

## Details

Professional field: training and research

**Staff:** 60



# TRANSPORTS DUBOC

## http://www.transports-duboc.fr

#### **FRANCE**

Transports DUBOC is a family-run business with 50 years in the road haulage market. Founded in 1964 in the Le Havre region by Moïse and Danielle DUBOC, it is now run by their son, Gilles DUBOC.

The firm provides round trip and triangular container transport services to and from Le Havre, as well as one way services, mainly from the port of Gennevilliers, and is able to carry various types of goods: sensitive goods (high-value and/or intellectual and/or industrial), hazardous materials in packages, under controlled temperature, hazardous and non-hazardous waste, ISO food-grade tanks, in road trains (2x20') and/or B-doubles.

The company also offers a warehousing service for import, export and storage of vehicles and machine parts (cars, motorcycles, quads, boats).

## Head Management / Leaders

Monsieur Gilles DUBOC Président Directeur Général

8,avenue Marcel Le Mignot 76700 GONFREVILLE L'ORCHER

Tel: +33 2 35 13 01 81 Fax: +33 2 35 13 09 56

## **Details**

Professional field: Turnover: 12,278,474



# **URBICUS**

## http://www.urbicus.fr

#### **FRANCE**

Urbicus has carried out all kinds of development projects at various locations and contrasting sites since it was founded in 1996 by Jean-Marc Gaulier. With a team of around twenty people, the agency works to transform the landscapes entrusted to it by public or private organisations.

For our architects, urban planning experts and landscape architects, the landscape offers a valuable way of finding solutions to urban issues.

We see the landscape as the "architecture of the land". As architects of the land, we structure space, organise uses, reveal the uniqueness of local geography, carry on stories, equip cities, restore the countryside and renew neighbourhoods.

## Head Management / Leaders

Monsieur Jean-Marc GAULIER Architecte Paysagiste

3 rue Edme Frémy 78000 VERSAILLES Tel: +33 1 39 53 14 35 Fax: +33 1 39 49 46 23 AXP@URBICUS.FR

Details

**Staff**: 18

**Turnover:** 1,786,000